



December 12, 2007

Mr. Bobby Alexander
Pyramid Contracting Co
1108 Lykes Ln.
Irmo, SC 29063

Dear Bobby,

Sometimes our friends and business acquaintances ask our advice and we give them the best advice that we can give, based upon our own experience.

Sometimes the person that we refer doesn't perform as well as we had anticipated and it's embarrassing to the person that referred them.

That, however, is **not the case with you and Pyramid**. I ran into someone to whom I had referred to you last night at a party. You actually got the job and are presently building an office building for that person. The person that I referred to you told me that **the best thing I had ever done for him** was to refer him to you.

I'm happy that it's working out for both of you and I'll certainly continue referring you to others.

Sincerely,

Danny Glenn
Broker / Owner RE/MAX Metro Associates

RE/MAX Metro Associates
690-B Columbiana Drive
Columbia, South Carolina 29212
Office: (803) 749-5800
Fax: (803) 749-5810



November 28, 2007

Mr. Bobby Alexander
Pyramid Construction Company
1108 Lykes Ln
Irmo, SC 29063

Dear Bobby,

I want to tell you how much I appreciate the job that you and Pyramid Contracting Company did on our new office.

Having been in the Real Estate Business since 1974, I have dealt with a lot of new construction. I've dealt with many contractors and construction companies and I have had too many buildings built to remember them all.

That being said, I must say that my experience with you, your employees and crew could not have been better. You did what you said you would do, when you said you would do it. There were no misunderstandings and the building came in just fine. The mark of true professionals.

What a smooth transaction.

Now that we are in the building, we're really enjoying it. We get a lot of *compliments* on **the exterior**; we get *raves* on **the interior**. The subs were true craftsmen.

As you know, I have recommended you to others and will continue to do so. If you have customers or prospects that would like to meet with me, see the building or talk to me personally, I will be delighted to accommodate them.

So Bobby, the short story is this: I have **two lists** of people to deal with. **You and Pyramid are at the top of the "Good List".**

Sincerely,

Danny Glenn

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