



# PYRAMID contracting™

BUILT TO STAND THE TEST OF TIME

## Drinking Out of a Fire Hose

Perhaps you have heard this term within the Company. Having been here 12 months, the changes, growth and opportunities we have are exciting and challenging. Through long hours and hard work, we have made strides improving who we are and what we can look forward to in the coming year and beyond. I want to thank each of our Team for your contributions. Core values and principles, such as honesty, integrity, client satisfaction, best performance, quality assurance, efficiency, safety and leadership, if employed by each of us, will allow for future growth and continued success.

### Volume 1 / Issue 1

David Tuttle brought up the fact that we are growing so fast that a means of communication with each of our Team needs improvement. I believe it is very important to let everyone know what we are, who we are and, how things are going. Please reach out to Becky with any comments, corrections or ideas you have for future newsletters.

*Dave Stewart*

## Some Recent Projects

### **Commercial:**

#### Galeana Chrysler Jeep KIA

Construction of ramps for driving vehicle to an elevated Main Showroom and removal and replacement of the four sets of concrete steps for public access to the showroom. This project was field designed in conjunction with the client's needs based upon a concept drawing. New Client. Design-Build. (Tyler Cushman)

#### Berger Law Firm

Exterior renovations to include front entry canopy, H/C ramp, storefront and new façade. This high-profile project will take approximately 3 months. New Client. Design-Build. (Leroy Haughton)

#### Lexington Auxiliary Building

The project includes 10,000 sq.ft. of interior demolition/renovation and exterior improvements to the building and site. Because the building will be occupied during the project, it will be performed in 3 phases. Another high-profile project in the heart of Lexington. Competitive-Bid Award. Repeat Client. (Don Brodt)

#### Williamsburg DSN Building

Located in Kingstree SC, this facility works with members of the community with disabilities and special needs. The project was over budget and Pyramid was selected to help identify and provide pricing to make this project come true. Interior renovations and exterior improvements will be performed. The project also includes a pre-engineered metal building addition. Repeat Client. (George Thomas)



## Birthdays

### March

3<sup>rd</sup> George

22<sup>nd</sup> Don

### April

18<sup>th</sup> Law

19<sup>th</sup> Kim

29<sup>th</sup> Steve

## Columbia Craft Brewery

Who would not want to build a microbrewery in Columbia's exciting Vista District?! Converting a 50+ year old metal building with bow trusses into a state of the art microbrewery is exciting. This very high profile project has demanding field control and communications with designers/owners/brewing company suppliers and local ordinance. The client is a very seasoned developer and a New Client to Pyramid. New Client. Negotiated Design-Build. (Clifford "CP" Hodge)



### **Federal:**

#### **Camp Lejeune, Jacksonville, NC**

Stellar performance on the part of Johnny, Lori, Steve and Mike does not adequately describe their accomplishment. Our Camp Lejeune Team has moved quickly in their 3 year Sole Source JOC. To date, they have been awarded 29 Task Orders of which 19 are complete and 6 more will be completed within the next 2 weeks. Over \$3M of the \$4Million has been awarded in 7 months; contracts have ranged from \$6,013 to \$448,846. The SBA recently renewed the Camp Lejeune contract. WAY TO GO, CAMP LEJEUNE TEAM!!

#### **Montford Point Memorial**

A special project recently completed by our Camp Lejeune Team was installing a new Historic Memorial at Camp Johnson, NC. The scope of work included excavation, concrete walks, split faced segmented block wall planters, brick and sandstone historical markers, bronze plaques, a forty foot flagpole, site lighting, trees, shrubs and sod. This historic memorial was dedicated to the Montford Point Marines with a ribbon cutting ceremony that included Keynote Speaker Colonel Grover C. Lewis III.



#### **Ft Jackson, Columbia, SC**

Pyramid was awarded an \$8,559,900.00 base-wide Flooring IDIQ in 2016. Task Orders currently range from \$2,500.00 to \$259,000.00. This contract has led to several exciting Sole Source projects and the IDIQ is currently being renewed. Way to go, Kim!

#### **Restoration of Tanks and Helicopter**

Located on Ft. Jackson Museum grounds, the *M41A1 Bulldog Tank*, the *M-26 Pershing Tank*, the *M4A3E8 Sherman Tank* and a UH-1B Helicopter – "Huey" had all rust and existing paint removed from the surface. The tanks were repainted in a historically accurate paint scheme and appropriate markings were stenciled on the tank and helicopter.



## GSA (General Services Administration)

We have six renovation projects currently at Federal Courthouses in the Augusta and Savannah, GA areas. We received the acceptance letter from SBA for a multi-year GSA Partition Contract and we look forward to beginning work soon.

## Pyramid-BESCO, JV Enters the 8(a) Mentor-Protégé Program

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Our Firm has entered into an agreement with BESCO (Broadway Electrical Service Corporation), a Knoxville TN company with annual revenue of \$170,000,000.00. The program was developed by the SBA and is designed to allow small firms such as ours to leverage the experience and bonding of large successful firms like BESCO and allows the large business to access small business set-aside contracts. This is a great win-win opportunity. BESCO's primary source of revenue is its electrical contracting arm. They also hold mechanical and general contracting licenses and are licensed in 43 states and have offices in 9 states. They have enjoyed a niche working at the Oak Ridge Nuclear Weapons Plant, Oak Ridge National Laboratories and Savannah River Remediation. We have accompanied them to those sites and presented our Team capabilities which will help both firms win opportunities at these Plants. This partnership will allow Pyramid to broaden its reach and geographic footprint quickly.

### New to the Pyramid Team

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With all this activity, you can see we needed some more personnel to keep up. Since the first of the year we have onboarded the following to our team:

CP Hodge- *Superintendent*

Larry Romey – *Field Support*

### Bobby's .02¢

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I was pleasantly surprised when this newsletter was presented to me because I knew nothing of it being created. I am hopeful that I will be asked, or space allows, for me to contribute to future newsletters. In the event I am censored or not asked to participate, let me share some personal thoughts.

When I founded Pyramid Contracting in 2003, I envisioned creating a firm that I can be proud of. We achieved many good things in the past; however, the potential of this company has never been greater. Over the last 18 months, the steps taken to put together the best team of associates possible has come to fruition. I couldn't be happier or more proud of the people I have surrounded Pyramid Contracting & myself with. We have a staff of highly competent, motivated, experienced, capable and enthusiastic professionals and we will continue to build on that. I can assure you that this ride will be a lot of hard work, long hours and fun! I am happy that each of you chose Pyramid Contracting and to be a part of something very special. – Thank you all, keep up the good work! , Bobby.

**\*\*Checkout our feature in The State newspaper on the recently completed libraries. Law did a knockout job on this very demanding project: <http://www.thestate.com/living/article131762839.html>**

**\*\*Take a look at the attached Project Summary of N. Main Library. We are highlighting some of our best projects and hanging them on the Wall Of Fame in the office. Come by and see what we have on display!**

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Comments on the Newsletter contact:

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